Operator: Ladies and gentlemen, good day and welcome to the ZF Commercial Vehicle Control Systems India Limited Q1 FY27 earnings conference call, hosted by 361 Capital Markets Private Limited. As a reminder, all participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes. Should you need assistance during this conference call, please signal an operator by pressing star then zero on your touchtone phone. Please note that this conference is being recorded. I now hand the conference over to Mr. Annamalai Jayaraj from 361 Capital Markets. Thank you and over to you, sir.

Management: Good afternoon. Thank you for joining us today and welcome to the ZF Commercial Vehicle Control Systems India Limited call to brief you on their Q1 FY27 earnings. Today, the first quarter earnings for FY27 will be presented by the management team. Your hosts today from ZF Commercial Vehicle Control Systems India Limited are Mr. Paranjit Singh Chadha, Managing Director; Mr. Shankar Venkatachalam, Head of OE Sales; Ms. Swati Datta, General Manager of Finance; and Ms. Kavya, Company Secretary. I now hand over to Mr. Paranjit Singh Chadha, who will provide further insight into the results. Over to you, sir.

Management: Thank you, Annamalai. Good afternoon to all of you. I warmly welcome you all to the ZF Commercial Vehicle Control Systems India Limited first quarter results for financial year 2026-27. Certain forward-looking statements that we will make today are based on management's good faith and expectations concerning future developments. As you know, the actual results may differ materially from these expectations as a result of many factors. The transcript and recorded audio of this call will be available on the website www.zf.com under the ZF CV India Investor Relations section.

ZF Commercial Vehicle Control Systems India Limited results for the quarter ending June 30, 2026, were published on July 24, 2026. They are available on the website www.zf.com under the ZF CV India Investor Relations section. We hope that you have already gone through this. I am happy to talk to you today as we give you an update about the business performance.

First, we will discuss industry and economic updates. I will begin with a brief overview of the macroeconomic and industry environment relevant to our business. The Indian economy continued to demonstrate resilience and strong growth momentum with GDP expanding by 7.8% in Q4 FY26, taking full-year growth to 7.9%. The growth was supported by robust services sector performance, sustained investment activity, and improving consumption trends. Industrial activity also remained healthy, with output growing by 5.1% in May following 4.9% growth in April, driven by strong manufacturing performance and continued expansion in the power and utilities sector. While mining activity moderated during the period, overall industrial growth remained broad-based and positive.

Inflation increased to 4.4% in June, primarily due to higher food and energy prices. At the same time, moderating global energy prices continue to provide support to India's growth and inflation outlook, although geopolitical developments and evolving monsoon conditions remain areas to watch. From an industry perspective, the outlook remains encouraging. Strong domestic demand, continued investments in infrastructure and construction, growth in logistics and transportation activity, and rising replacement demand from aging fleets are expected to support commercial

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vehicle demand in the coming quarters. This is sourced from RBI Monetary Reports.

The second point involves the Indian commercial vehicle industry. India's strong economic momentum was reflected in the commercial vehicle industry, with commercial vehicle production for units over 6 tons growing by 8.4% in Q1 FY27. Supported by healthy freight activity, robust infrastructure-led demand, and continued strength in core sectors, the industry outlook remains positive, underpinned by structural growth drivers such as the continued expansion of the logistics and e-commerce sectors, sustained infrastructure investments, and increasing adoption of advanced and electric mobility solutions. Government initiatives focused on transportation modernization and public mobility are also expected to support long-term industry growth.

On a segment-wise basis, the mix of buses, medium-duty trucks, and heavy-duty trucks remained broadly stable during the quarter. CV bus sales reached 1,417 units, reflecting the continued momentum in public transport electrification, supported by ongoing deployment and a healthy order pipeline. The trailer segment, however, witnessed a decline during the quarter, primarily due to slower mining activity, monsoon-related disruptions, and higher input costs, which weighed on market demand.

Next, we will discuss OE sales. During Q1 FY27, our sales in the commercial vehicle segment over 6 tons grew by 8.6%, marginally ahead of the industry's 8.4% growth, reflecting our ability to capitalize on market opportunities and execute effectively in a dynamic operating environment. Growth during the quarter was partially impacted by certain headwinds, including a 9% decline in trailer market demand and a widespread shortage of blue-collar manpower across India during April and May, which affected production across the industry. Despite these headwinds, we are at par with the market, supported by improved realizations from new product introductions, such as exhaust brake valves and ECAS variants, along with increased market penetration of our e-compressor solutions.

Looking ahead, the industry outlook remains positive, supported by resilient demand fundamentals, while geopolitical developments, inflationary pressures, and commodity price volatility remain factors to monitor. Strong freight movement, infrastructure activity, and replacement demand continue to provide a considerable backdrop for growth. In this environment, we remain focused on executing our strategic priorities and strengthening our market position. We continue to expand our presence in electronic stability control (ESC) industry solutions ahead of upcoming truck safety regulations. Having secured business nominations from three major OEMs and progressing with discussions with other key customers, we are well-positioned to reinforce our leadership in advanced braking technology.

The vehicle scrapping policy is expected to support replacement demand by accelerating the transition to safer, more fuel-efficient, and technologically advanced commercial vehicles. In parallel, we are accelerating the introduction of new technologies, including upgraded compressor platforms that are equipped with new sensors, ECAS, EBS, and e-compressors for electric vehicle applications. We are also increasing the market penetration of our EV-focused solutions, particularly e-compressors and EBS systems across independent bus manufacturers. Over the long term, we remain confident in the growth prospects of the commercial vehicle industry, supported by an evolving regulatory landscape, an expanding replacement cycle, and increasing adoption of

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electric and advanced vehicle technology.

Talking about the aftermarket, the aftermarket business delivered a strong performance in Q1 FY27 with sales of 158.4 crores, representing a 15.6% year-on-year growth. We also achieved our highest-ever monthly aftermarket sales in the month of June 2026, with revenue of 63.06 crores, underscoring the strength of our aftermarket franchise and customer reach. This performance was driven by improved fleet utilization, healthy replacement demand, and an increasing focus on preventive maintenance by fleet operators. Growth during the quarter was further supported by our strategic focus on customer segments, complemented by enhancing manufacturing capability to deliver product availability and enterprise reliability.

We continued to strengthen our market position through the launch of new products, including brake rotors, CW products, and clutch master cylinders. These initiatives under our SPARK (Spare Parts Aftermarket Research and Knowledge) automotive performance kickoff program contributed meaningfully to revenue growth and market share expansion. We can see that continued investment in infrastructure across both the public and private sectors are expected to support fleet utilization and sustain demand. We remain focused on accelerating growth through new product penetration, expansion of our aftermarket network, and the continued rollout of smart initiatives, including bolt control retrofit solutions to further strengthen our market presence and customer reach.

Regarding the export of goods, on the back of the headwinds created by US tariffs, which resulted in muted growth in previous quarters, the industry is now showing signs of recovery. Although the US market witnessed a decline on an annual basis, it is ramping up and the outlook for the upcoming quarters remains positive for both the US and European markets. Against this backdrop, the company reported export revenues of 221.4 crores in Q1 FY27, registering a 9.7% year-on-year growth compared to Q1 of FY26.

This growth was driven by improving market demand and higher volumes of double diaphragm spring brake actuators, Unistop disc and clamp can brake chambers, as well as air compressors. In addition, the successful launch and ramp-up of new products, including the Unistop disc wheel chamber for North American customers, contributed significantly to the growth achieved during the quarter. Looking ahead, with a positive outlook particularly in the US market, which is witnessing a strong ramp-up along with sustained demand in the European market, we anticipate a steady improvement in export demand. We remain focused on proactively navigating the evolving business environment through continued investments in new product launches, accelerated product ramp-ups, and increased penetration of key product lines, including compressors and actuators, to drive future growth.

Regarding export of services, this segment recorded strong growth of 12.5% in Q1 FY27 compared to the same quarter last year, which was driven by the sustained expansion in engineering activities delivered from India to our global centers.

Regarding ESG and sustainability, sustainability remains an integral part of our growth strategy. During the quarter, we continued to advance initiatives focused on environmental stewardship, resource conservation, and sustainable mobility. At our Jalandhar plant, we commissioned a 2,100 cubic meter rainwater harvesting system, further strengthening our water conservation efforts and

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supporting our water positivity agenda. At our Ambattur plant, we completed the transition from LPG-based cooking systems to electrical induction ovens, reducing LPG consumption by approximately 60 tons annually and supporting our decarbonization objectives. We also rolled out an electric vehicle policy for employees across locations, promoting sustainable mobility through employee awareness and engagement programs.

Regarding recognition and awards, our continuous focus on sustainability and operational excellence was recognized through prestigious industry accolades during the quarter. The Ambattur plant received the CII Gold award, securing the highest ranking among more than 250 automotive sector participants with an outstanding score of 95%. This recognition followed a rigorous assessment conducted by a panel of CII Environment, Health, and Safety experts. Further strengthening our ESG credentials, the Ambattur plant was also honored with the Spotlight award for decarbonization and climate action, recognizing its significant achievements in carbon reduction, sustainable operations, and environmental stewardship. These recognitions reaffirm our commitment to embedding sustainability into our operations while creating long-term value for all stakeholders.

On updates regarding engineering and R&D, our engineering and R&D teams continued to drive innovation and support business growth through the rapid development and launch of key products, including the next-generation electronically controlled air suspension and Type 24/24 high-force spring brake actuators, enabling new business wins with leading OEMs. The team also strengthened our aftermarket portfolio through the launch of CV brake pads and hydraulic steering systems while introducing quick fittings for the trailer segment, further expanding our product offering across key customer segments.

To promote the adoption of advanced vehicle technology, we conducted multiple technology day events at the test track and customer locations, showcasing solutions such as electronic braking systems, electronic stability control, advanced driver assistance systems, modular brake stability programs, electropneumatic handbrakes, and electric power systems. We have received encouraging customer interest and strengthened our technology leadership position. In preparation for upcoming safety regulations, ESC homologation testing commenced for multiple customers at the proving ground, further enhancing our testing and validation capability. The heavy and climatic chamber testing laboratory at the test track received NABL accreditation, reinforcing our commitment to engineering excellence, quality, and innovation. These initiatives reflect our continued focus on delivering advanced technology, accelerating innovation, and supporting the industry's transition to safer, smarter, and more efficient vehicle solutions.

Moving to manufacturing updates, we continue to strengthen our advanced manufacturing capability through our multi-regional Oragadam facility, serving both domestic and global customers. During this quarter, we successfully productionized new assembly lines for ABS cartridges and vacuum pumps while scaling up production of e-compressors and brake signal transmitters to support growing customer demand. To enhance capacity and operational agility, we commissioned new assembly lines for brake actuators and valves across our manufacturing network. Strategic investments at Jamshedpur, Lucknow and Pantnagar further improved production flexibility, responsiveness to customer requirements, and delivery performance.

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Our operational excellence journey continues to gain momentum with the successful completion of the ORAM maturity assessment at the Ambattur plant, delivering encouraging results across multiple dimensions of manufacturing performance and operational maturity. In parallel, the continued deployment of the ZF commercial system, including key initiatives such as shop floor management and resource qualification, is strengthening operational discipline, enhancing KPI visibility, and driving sustainable productivity improvements across all factory locations. These initiatives underscore our commitment to manufacturing excellence, operational efficiency, and continuous improvement, providing a strong foundation to support future growth and customer success.

Regarding awards, I am pleased to share that in Q1 FY27, our teams received three national awards and five regional awards across competitions organized by leading industry bodies such as CII, ACMA, and QCFI, in addition to several recognitions at the state level. These achievements reflect the dedication, innovation, and continuous improvement mindset of our teams while reinforcing our commitment to operational excellence, quality, sustainability, and best-in-class manufacturing practices.

During the quarter, there were important changes to the company's leadership team. We would like to place on record our sincere appreciation for Ms. Suchitra Agarwal for her valuable contribution as Chief Financial Officer and we wish her success in her future endeavors. To further strengthen our leadership and governance framework, the Board approved the appointment of Mr. Rakesh Mishra as Chief Financial Officer, effective September 1, 2026. With over three decades of experience across finance, governance, compliance, and business transformation, he brings significant expertise to support the company's next chapter of growth.

We also appointed Ms. TV Kavya as Whole-time Company Secretary and Compliance Officer, effective July 25, 2026. Her extensive experience in corporate governance, secretarial matters, and regulatory compliance will further strengthen the company's governance and compliance framework. During the quarter, we also participated in Pravas 5.0, India's premier public transport and mobility exhibition, where we showcased a wide range of advanced technologies focused on safety, connectivity, operational efficiency, and electrification.

The event provided an excellent platform to engage with OEMs, fleet operators, and other industry stakeholders. We received an encouraging customer response across our technology portfolio, particularly for our 4-channel control system, which received strong customer appreciation for their enhanced safety and integrated data detection capability, enabling faster operation. The strong interest reinforced the growing demand for intelligent safety solutions and validates our focus on technologies that improve passenger protection and operational efficiency.

Now we are moving to financial performance for the quarter. For your ready reference, the results were made public at 1:33 p.m. on July 24, 2026. I hope you have had a chance to go through them. We are happy to share that for the quarter ending June 30, 2026, our total income stands at 1,101.8 crores with 5.7% growth compared to Q1 of the previous financial year. However, our revenue from operations grew by 9.3%. Excluding foreign exchange gains or losses and one-time expenses, our income increased from 1,001.5 crores in Q1 FY26 to 1,100.6 crores in Q1 FY27.

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The company's profit before tax for Q1 FY27 stood at 140.1 crores, while profit after tax amounted to 104.5 crores, which is a growth of negative 14.7%. However, if we exclude the impact of foreign exchange gains or losses and one-time items—which were 43.7 crores in the previous quarter—profit before tax stood at 140.8 crores in Q1 FY27, representing strong 15.9% growth compared to the Q1 of the previous financial year, excluding the foreign currency impact. The year-on-year difference is primarily attributable to the absence of a significant FX gain of 39 crores and higher one-time income of 1.27 crores recorded in Q1 of the previous financial year. In contrast, Q1 of the current financial year was affected by an asset loss of 1.98 crores and lower one-time income of 1.30 crores.

We should also discuss the challenges which we faced in Q1 FY27. During the quarter, we faced certain external headwinds including volatility in forex, key commodities, energy, and consumable prices driven by geopolitical developments as well as an industry-wide shortage of blue-collar manpower during April and May, which impacted production costs across several manufacturing sectors.

To mitigate these challenges, we intensified our focus on optimizing business and implemented a selective price increase effective July 2026. We continue to engage proactively with OEM customers on commodity and foreign exchange cost recovery measures, which are partially already agreed upon and the balance is under active discussion. Under our Perform 26 initiative, we remain focused on continuous improvement measures including productivity enhancement, value engineering, material cost optimization, and manufacturing efficiency improvement to help offset inflationary pressures and strengthen profitability.

In closing, we remain confident in the long-term growth prospects of our business driven by increasing adoption of advanced safety technologies, strong aftermarket momentum, a positive export outlook, and a robust innovation pipeline. We are well-positioned to capitalize on opportunities ahead. We will continue to focus on innovation, operational excellence, customer centricity, and disciplined execution to create sustainable long-term value for our shareholders and stakeholders. I would like to thank all our stakeholders for your continued support. Thank you. We now welcome your questions.

Operator: Thank you very much. We will now begin the question-and-answer session. The first question is from the line of Manmugut Mandalesha from Anand Rathi Institutional Equities. Please go ahead.

Manmugut Mandalesha – Anand Rathi Institutional Equities: Thank you for the opportunity and congratulations on the ESC nominations. Sir, regarding the ESC nominations, you mentioned in the press release that you have won orders across the 12-volt and 24-volt systems. I want to understand if ZF will address across the CV segments, including LCV, which is more than the 5-ton segment? Will the content of the LCV 12-volt system be slightly different than, say, the 24-volt systems?

Management: To answer your question, the ESC win is only across the pneumatic ESC domain, which is what we have shared today in the press. As part of the 12-volt segment, it is mostly the intermediate commercial vehicle segment. So that is the focus, which is mostly pneumatic ESC. To answer your question on the content per vehicle, it remains the same.

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Manmugut Mandalesha – Anand Rathi Institutional Equities: Got it, sir. Coming to the second part, can you give an update particularly on the LCV side? We had earlier talked about an LCV product portfolio where we want to expand and were targeting around $90 million in revenues by 2030. Also, over the longer term, how do you see the ECAS regulation extending to more segments of CV? How is ZF particularly working towards the software in the CV industry as the players are focusing a lot on improving payload and efficiency?

Management: Let me break this down. On the LCV segment, the first focus is on the advanced braking systems. As you might be aware, we are already in series supply on certain hydraulic ESC portfolio products for some of the key OE customers in India. Apart from this, we are also working on the booster and tandem master cylinder for some segments of the hydraulic braking portfolio and looking to grow that business further. So we are working towards the expansion, as you mentioned, towards a bigger presence in the braking segment to start with.

Coming to your second question on the ECAS, we are already present today with most of the key bus OEM partners where we are working to position ourselves as an ECAS supplier partner. Potentially there is legislation coming up in the future; there was talk about all vehicles adopting ultra-low entry buses. When that happens, we will be there with all the OEMs. Apart from the bus segment, we see this in a few of the truck segments, primarily in the tractor-trailer domain where we see the tractor-trailers having height adjustments to be able to adapt to different variations in the trailer. So this is one other potential that we see being adopted and possibly extending into the truck and trailer segment on the software side.

Regarding your third question on the software part, where CV players are focusing on payload to drive efficiency, we are already into the telematics domain, which provides a comprehensive way of evaluating how the performance of the vehicle is in terms of operations management and tracking. Apart from that, we are already into the trailer EBS and the trailer pulse mechanism settings, which provide the capability to do load monitoring and load evaluation as well. These are all capabilities and features that are already available. Looking ahead, there is also work towards the software-defined vehicle, which we are at a conceptual stage as a company, trying to see how OEMs would be interested in partnering with us and taking that concept forward.

Manmugut Mandalesha – Anand Rathi Institutional Equities: Got it, sir. Thank you so much for the answer.

Operator: Thank you. The next question is from the line of Mukesh Sah from Avendus Spark. Please go ahead.

Mukesh Sah – Avendus Spark: Thank you for the opportunity. My first question is on the ESC nomination itself. You mentioned that you are already nominated for three OEMs. Would your market share in this ESC be similar to the pneumatic braking system market shares we have, and will this nomination be platform-wise, segment-wise, or across the board?

Management: Thank you for the question, Mukesh. As we have been nominated with most of the major OEMs, we would be retaining our majority position in the market. We will continue to work with them on ABS plus ESC solutions, which we are offering across the Indian market.

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Mukesh Sah – Avendus Spark: In the previous call, you also mentioned that OEMs will typically want to work with the same vendor for the entire ADAS suite, which would include AEBS. Now that you are working on ESC with the OEMs, should we assume that AEBS will also be part of the supply for you?

Management: During the last call, it was also mentioned that today the market has provided several options where the AEBS ADAS portfolio can be disconnected from the braking, and there are many service providers that offer this solution in the market. We are at this point in time in the ABS plus ESC domain as a majority player, and with ADAS, there are many other players in the market as well who offer the solution as a standalone.

We have a few partners in the e-bus domain. We have already been nominated by a few of the key bus manufacturers where we are working with them on the AEBS plus ESC with the complete fleet of solutions that offer the full set of features which we have available in the European market. That is the full suite, and this is where we are looking to position this product and take it forward.

Mukesh Sah – Avendus Spark: Understood. We are starting manufacturing next year in the third quarter for the ESC. What would the levels of localization be for this product to begin with?

Management: We are working on a high level of localization with our local EMS partners where we have possibilities to localize the ECU as well as some of the other products we are using. Already we are somewhere near 40-50% localization. By the time of the SOP, we will be greater than 75%.

Mukesh Sah – Avendus Spark: And lastly on exports, we understand that last year we saw some impact from tariffs across Europe. Could you give some sense of the outlook this year, and how the order book and new product introductions are looking?

Management: In the current quarter, we are seeing a momentum that is gaining back after last year's lull. This is primarily driven by some of the actuation products from North America as well as some of the air compressor portfolio products. These are the key growth drivers which are being produced out of our SEZ plant in Chennai. We expect that this outlook will continue to remain positive in the coming months as well.

At this moment, we are not able to predict exactly because there are many geopolitical uncertainties around it. No one in the world could put their finger on it for sure, but I would say it looks positive. You would definitely be looking at a strong rebound happening in the market.

Mukesh Sah – Avendus Spark: Okay, thank you so much. I will get back in the queue.

Operator: Thank you. The next question is from the line of Divyansh Jain from Katra Capital. Please go ahead.

Divyansh Jain – Katra Capital: Thank you for the opportunity. Can you just go over the domestic OEM growth for this quarter as well as the US and Europe market growth year-over-year?

Management: The domestic growth was 8.6% over last year, and the retail growth was approximately 8.5%. The US and Europe markets saw a decline compared to last year, with approximately 10% de-growth. The US market saw a larger de-growth than the European market,

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but our overall sales have been better.

Divyansh Jain – Katra Capital: Can you provide some commentary on how the domestic demand is currently behaving in the Indian market and your talks with the current OEM players?

Management: Typically, July, August, and September are seen as dull months due to the monsoon, where heavy vehicle production and demand would come down. However, this time we are seeing a growth scenario. In the month of July itself, we are seeing an average of 40,000 to 42,000 vehicle production, which is almost 10,000 higher than a typical July. August and September also seem to be at par. So there seems to be good growth by the OEMs and a good rebound in this quarter itself, potentially leading to further growth in subsequent quarters as well.

Divyansh Jain – Katra Capital: You mentioned at the beginning of the call that this quarter was impacted by certain headwinds across the industry. Can you repeat what the actual headwinds were?

Management: There was a shortage of aluminum that started in the previous quarter. Also, there was a shortage of gas and prices increased. Aluminum went higher, from around 260 per kg to more than 360 per kg. It started coming back in July; we saw a reduction of approximately 25 rupees. It should taper down if the geopolitical situation starts improving. This was a major contributor to commodity prices. There was also some increase in oil prices, consumables, and grease. Anything related to chemicals, including copper and plastic, saw an increase from the previous quarter.

Divyansh Jain – Katra Capital: And what was the one-off in the base quarter?

Management: For the one-off items, 39 crores was basically a forex gain we had. The billing for services was done at a set exchange price, but we received it at about 8% higher, so we booked a 39 crore forex gain in the first quarter of last year. Plus, there were some actuarial valuation one-timers. That total amount was 43.7 crores. In this quarter, we only had about 1.98 crores, which was an FX loss. That explains the difference.

Divyansh Jain – Katra Capital: So basically, there is a delta of 40 crores in other expenses?

Management: You are absolutely right.

Divyansh Jain – Katra Capital: Thank you.

Operator: Thank you. The next question is from the line of Dashan Jain from Anand Rathi. Please go ahead.

Dashan Jain – Anand Rathi: Thank you for the opportunity, sir. My question is regarding services. How do you see the services growth for the full year?

Management: Currently, we have seen around 12.5% growth this quarter. We expect it should remain at this level in the coming months because we are also billing services for digital solutions, data control, applications, performance improvement, advanced products, and cyber security services from here.

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Dashan Jain – Anand Rathi: Employee cost has increased year-over-year. Is there any particular reason?

Management: One reason is that we have annual increments. Also, in the export of services, around 8.4 crores pertains to recovery. That is shown under employee costs. So the overall impact is not 17 crores.

Dashan Jain – Anand Rathi: Okay, sir. Thank you.

Operator: Thank you. The next question is from the line of Shubham Bhatra from Ambit. Please go ahead.

Shubham Bhatra – Ambit: Regarding gross margins over the last two quarters, Q4 and Q1, we have seen some pressure. Could you highlight what kind of pass-throughs we are expecting from the OEMs and the timeline for the same?

Management: As mentioned, the kind of pass-throughs we are seeing are related to inflation in commodities as well as related to the geopolitical crisis, which led to certain commodities like LPG and other petroleum-related by-products increasing in price. As a result, those products are the ones where we are now jointly working with OEMs to see how to recover those costs. We have already recovered one portion of it, but there are others where there are ongoing discussions with OEMs as they recalibrate their own internal activities and their books. We will be securing this over the next quarters. Typically, this happens over a two-quarter lag, but owing to this conflict, it has taken a little longer than usual. That is the impact we see.

Shubham Bhatra – Ambit: And this recovery of one part of it, that happened in Q1?

Management: Yes, it is already reflected in Q1.

Shubham Bhatra – Ambit: Secondly, our other expenses on a quarter-over-quarter basis have increased by around 10%. Are there any one-offs there?

Management: In other expenses compared to Q4, there is an FX loss of 2 crores and an increase in certain CSR expenses, consultancy, and IT costs. Then there are director commission and rental expenses of service locations. These are the categories under which it falls. The basic impact is approximately 12.4 crores. Apart from that, the overall figure remains consistent.

Shubham Bhatra – Ambit: Thank you.

Operator: Thank you. Due to time constraints, we will take that as the last question of the day. I would now like to hand the conference over to the management for closing comments.

Management: In closing, I would like to say thank you very much to all the team members at ZF and also to all the stakeholders and investors for supporting us during this challenging quarter. We have been able to sail through the volume expectations and other requirements from OEMs and aftermarkets. Thank you very much to all.

Operator: On behalf of ZF Commercial Vehicle Control Systems India Limited, that concludes this conference. Thank you for joining us and you may now disconnect your lines.

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